4/2/2020 Net Sales of Cotton





## U.S. EXPORT SALES FOR WEEK ENDING 3/26/2020

Cotton: Net sales of 147,500 RB for 2019/2020 were down 47 percent from the previous week and 61 percent from the prior 4-week average. Increases primarily for Vietnam (77,500 RB, including 2,100 RB switched from Taiwan, 700 RB switched from Japan, and decreases of 2,200 RB), China (24,500 RB), South Korea (15,000 RB, including 4,400 RB switched from Vietnam), Japan (14,000 RB, including 400 RB switched from South Korea and decreases of 500 RB), and Turkey (11,200 RB), were offset by reductions for Thailand (4,900 RB), Malaysia (4,800 RB), and Bangladesh (1,000 RB). For 2020/2021, net sales of 111,400 RB primarily for Turkey (36,100 RB), Pakistan (17,200 RB), Indonesia (12,800 RB), Portugal (11,000 RB), and Bangladesh (11,000 RB), were offset by reductions for Guatemala (500 RB). Exports of 400,800 RB were up 4 percent from the previous week, but down 3 percent from the prior 4-week average. Exports were primarily to Vietnam (92,400 RB), China (71,800 RB), Pakistan (70,400 RB), Turkey (68,000 RB), and Bangladesh (23,200 RB). Net sales of Pima totaling 200 RB were down 99 percent from the previous week and from the prior 4-week average. Increases primarily for Bangladesh (400 RB) and Greece (300 RB), were offset by reductions for El Salvador (500 RB). Exports of 23,800 RB--a marketing-year high--were up 37 percent from the previous week and 50 percent from the prior 4-week average. The primary destinations were primarily to India (6,200 RB), China (5,900 RB), Pakistan (5,000 RB), Vietnam (1,300 RB), and Bangladesh (1,300 RB).

Exports for Own Account: For 2019/2020, new exports for own account totaling 500 RB were to Pakistan. Exports for own account totaling 1,600 RB to Pakistan (900 RB) and Indonesia (700 RB) were applied to new or outstanding sales. The current exports for own account outstanding balance of 31,000 RB is for Indonesia (19,400 RB), Bangladesh (6,500 RB), China (2,500 RB), India (1,700 RB), Malaysia (400 RB), Vietnam (300 RB), and Pakistan (200 RB).

| U.S. EXPORT SALES        |                            | ALL UPLAND 1404 |             |              |                |              | PIMA 1301      |             |              |             |
|--------------------------|----------------------------|-----------------|-------------|--------------|----------------|--------------|----------------|-------------|--------------|-------------|
| WEEK ENDING<br>3/26/2020 |                            | CURRENT MY      |             | NEXT MY      |                |              | CURRENT MY     |             | NEXT MY      |             |
| FAX 202-690-3273         |                            | THIS<br>WEEK    | YEAR<br>AGO | THIS<br>WEEK | YEAR<br>AGO    |              | THIS<br>WEEK   | YEAR<br>AGO | THIS<br>WEEK | YEAR<br>AGO |
| OUTSTANDING<br>SALES     |                            |                 |             |              |                |              |                |             |              |             |
| KNOWN                    |                            | 6,665.1         | 5,750.7     | 2,006.5      | 2,695.3        |              | 211.4          | 249.2       | 35.3         | 33.8        |
| UNKNOWN                  |                            | 0.0             | 0.0         | 0.0          | 0.0            |              | 0.0            | 0.0         | 0.0          | 0.0         |
| TOTAL                    |                            | 6,665.1         | 5,750.7     | 2,006.5      | 2,695.3        |              | 211.4          | 249.2       | 35.3         | 33.8        |
| OPTIONAL ORIGIN          |                            | 0.0             | 0.0         | 0.0          | 0.0            |              | 0.0            | 0.0         | 0.0          | 0.0         |
| ACCUMULATED<br>EXPORTS   |                            | 8,627.3         | 7,137.0     | XX           | XX             |              | 328.6          | 382.1       | XX           | XX          |
| ACC1                     | EXPORTS<br>EXPORTS FOR OWN |                 | 4.4         | XX           | XX             |              | 0.0            | 0.0         | XX           | XX          |
| NET CHAN<br>SALES        | GE IN                      | 147.5           | 322.1       | 111.4        | 151.1          |              | 0.2            | 16.1        | 0.0          | 0.3         |
|                          | CURRENT MARKETING YEAR     |                 |             | YEAR         | NEXT<br>MY     | CUF          | RRENT M        | NEXT<br>MY  |              |             |
| COUNTRY                  | NEW<br>SALES               | DEST.<br>CHGS.  | CANCEL      | EXPORTS      | SALES<br>(NET) | NEW<br>SALES | DEST.<br>CHGS. | CANCEL      | EXPORTS      | SALES       |
| AUSTRIA                  | 571115                     | CIIOS.          | C1111C1212  |              | (1,21)         | 5.1225       | CIIOS.         |             | 0.7          | (1,121)     |
| GERMANY                  |                            |                 |             |              |                |              |                |             | 0.4          |             |
| GREECE                   |                            |                 |             |              |                | 0.3          |                |             |              |             |
| ITALY                    | 0.6                        |                 |             | 0.4          |                |              |                |             |              |             |
| PORTUGL                  |                            |                 |             |              | 11.0           |              |                |             |              |             |
| TURKEY                   | 11.2                       |                 |             | 68.0         | 36.1           |              |                |             | 0.5          |             |
| JAPAN                    | 16.2                       | -1.6            | 0.5         | 4.1          | 1.1            |              |                |             | 0.1          |             |
| TAIWAN                   | 6.3                        | -2.1            |             | 4.7          |                |              |                |             |              |             |
| CHINA                    | 24.5                       |                 |             | 71.8         |                |              |                |             | 5.9          |             |
| INDIA                    | 0.9                        |                 |             | 6.1          |                |              |                |             | 6.2          |             |
| BANGLADH                 | 14.4                       |                 | 15.4        | 23.2         | 11.0           | 0.4          |                |             | 1.3          |             |
| INDNSIA                  | 14.3                       | 0.5             | 13.0        | 19.5         | 12.8           |              |                |             |              |             |
| KOR REP                  | 11.0                       | 4.0             |             | 6.2          |                |              |                |             | 0.1          |             |
| MALAYSA                  |                            |                 | 4.8         | 6.0          | 4.8            |              |                |             |              |             |
| PAKISTN                  | 3.9                        |                 |             | 70.4         | 17.2           |              |                |             | 5.0          |             |
| THAILND                  | 1.3                        | 0.9             | 7.0         | 5.4          | 7.0            |              |                |             | 0.9          |             |
| VIETNAM                  | 81.4                       | -1.6            | 2.2         | 92.4         | 8.8            |              |                |             | 1.3          |             |

| EGYPT   | 2.2   |     |      |       |       |     |     |     | 0.2  |     |
|---------|-------|-----|------|-------|-------|-----|-----|-----|------|-----|
| C RICA  |       |     |      | 0.8   |       |     |     |     |      |     |
| GUATMAL |       |     |      | 1.7   | -0.5  |     |     |     | 0.2  |     |
| HONDURA |       |     |      | 0.4   |       |     |     |     | 0.1  |     |
| MEXICO  | 0.2   |     |      | 13.2  |       |     |     |     |      |     |
| PERU    | 2.2   |     |      | 2.6   | 2.1   |     |     |     | 0.8  |     |
| SALVADR |       |     |      | 3.9   |       |     |     | 0.5 | 0.3  |     |
| TOTAL   | 190.5 | 0.0 | 43.0 | 400.8 | 111.4 | 0.7 | 0.0 | 0.5 | 23.8 | 0.0 |